



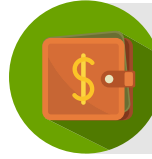
BirchStreet Pay

The Leading Pay Platform for Hospitality

Solution Overview

BirchStreet Pay is a fully managed payments solution seamlessly embedded into your existing procure-to-pay processes to accelerate your move to lower cost digital transactions using reliable and secure payment methods.

Leverage your existing investment in BirchStreet to drive more ROI and efficiency with real-time visibility and insights into payment status, approvals and cash flow.



\$2.2B+
Annual Pay Volume



500+
Properties Served in the US



400,000+
#1 Hospitality Supplier Network

BirchStreet Pay provides you with:

Fully Managed Payment Delivery & Operations

BirchStreet Pay delivers 100% of your payments. You focus on "who" to pay we determine "how" best to pay.

High-Touch Supplier Enablement

BirchStreet Pay handles all supplier enablement including compliant onboarding and support.

Payment Data Management & Security

Account information is securely collected, validated, encrypted, and stored, preventing fraudulent activity.

Dynamic Payment Reporting & Analytics

Gain unmatched visibility and control of your payment data in one centralized location.

BirchStreet Pay enables you to:

Eliminate Paper Checks

Save \$6+ per check converted to lower cost digital transactions.

Optimize AP Staff

Reduce 50% of AP staff time spent processing checks and handling supplier inquiries.

Reduce Payment Fraud

65% of B2B orgs experience payment fraud from checks at a cost of up to 5% of annual revenue.

Capture Payment Rebates

Earn 1-3% from rebates on your digitized transaction spend.

Capabilities and Benefits

BirchStreet Pay drives operational value for the Hospitality Industry. As a trusted partner in the hospitality and resort industry for over two decades, BirchStreet Systems offers an extensive network of hospitality suppliers, expediting your time-to-value. Our ERP and bank agnostic platform provides competitive transaction fees and rebates that can offset the cost of your P2P software and services. With our tailored solutions and deep industry knowledge, BirchStreet is your go-to choice for AP payments as a service.

Capabilities	Benefits
Optimized payment modalities including virtual card, ACH, and check	→ Lower payment transaction costs by \$6+ per check issued and generate a new revenue stream to offset the cost of your P2P and AP processes
Embedded payment solution that works with your existing ERP/P2P platforms	→ Achieve operational excellence by reducing AP and finance team workload and costs while automating 100% of qualified supplier payments
Self-service supplier portal and concierge-level enablement and support	→ Improve supplier relationships by simplifying collaboration, reducing errors and exceptions, and improving onboarding and support
Enhanced security features	→ Eliminate check fraud and experience secure and compliant handling of supplier payment data
Reporting and analytics	→ Gain visibility and control over your supplier payments and cash flow to accelerate decision-making, improve supplier relationships and unlock new growth opportunities

For more information, contact us at birchstreetsystems.com/products/birchstreet-pay/

